

### Statistical Information - 2011

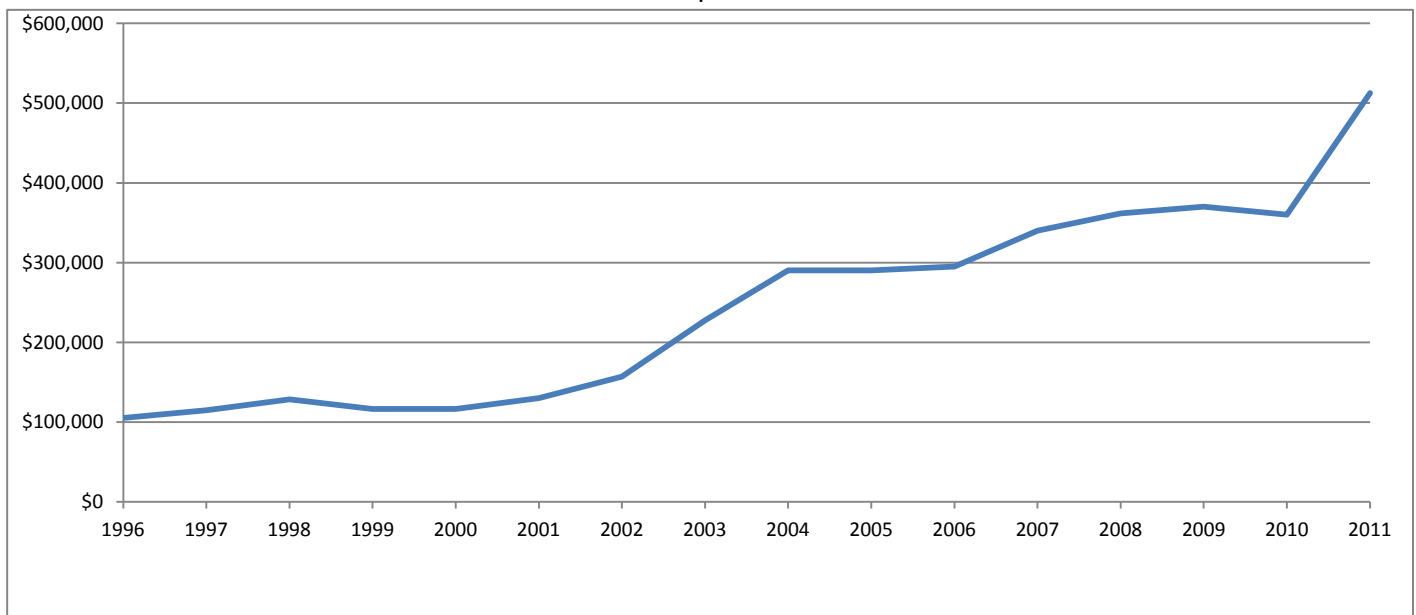
#### Houses

Sales:	<b>28</b>	Percentage Change	
Median:	<b>\$512,500</b>	last year:	<b>42.4%</b>
Lower Quartile:	<b>\$397,250</b>	2 years prior:	<b>38.5%</b>
Upper Quartile:	<b>\$621,250</b>	5 years prior:	<b>73.7%</b>
Median Days on Market:	<b>57</b>	10 years prior:	<b>294.2%</b>

Year	Sales	Sell Price			Quartile		Days on Market
		Median	Min Price	Max Price	Lower	Upper	
1996	59	\$105,000	\$47,000	\$390,000	\$83,000	\$147,250	52
1997	48	\$114,750	\$63,000	\$360,000	\$86,875	\$158,375	67
1998	61	\$128,500	\$55,000	\$580,000	\$83,000	\$170,000	57
1999	56	\$116,500	\$55,000	\$610,000	\$81,250	\$173,125	57
2000	64	\$116,500	\$50,000	\$550,000	\$87,375	\$146,750	58
2001	87	\$130,000	\$55,000	\$533,000	\$95,750	\$182,500	39
2002	85	\$157,000	\$25,000	\$710,000	\$123,000	\$185,500	32.5
2003	64	\$227,500	\$115,000	\$650,000	\$166,750	\$301,250	26
2004	33	\$290,000	\$170,000	\$820,000	\$240,000	\$352,000	34
2005	42	\$290,000	\$137,000	\$1,350,000	\$246,750	\$395,000	42
2006	50	\$295,000	\$189,000	\$1,150,000	\$255,000	\$406,750	37
2007	47	\$340,000	\$136,000	\$1,090,000	\$270,000	\$452,500	76
2008	40	\$361,500	\$221,100	\$1,200,000	\$314,750	\$552,500	32
2009	41	\$370,000	\$170,000	\$1,200,000	\$305,000	\$420,000	52
2010	32	\$360,000	\$230,000	\$735,000	\$315,875	\$411,250	38
2011	28	\$512,500	\$272,000	\$2,000,000	\$397,250	\$621,250	57

### EAST LAUNCESTON

#### Median House price movement



While REIT has full confidence in its figures, no warranty, no guarantee, or holding out, either expressed or implied is given and persons or companies who pursue financial investment or otherwise who act on the basis of this data do so at their own risk.