

Diploma of Property Services (Agency Management) CPP50307



WHAT CAN I EXPECT FROM A CAREER AS A REAL ESTATE AGENT?

Imagine owning or managing a real estate agency. This is the ultimate goal for many sales representatives and property managers, or business people who recognise the opportunities the real estate profession can provide. Running a business can be a challenging, exhilarating and ultimately a highly rewarding experience. With a broad range of responsibilities encompassing strategic business planning, marketing, risk management and team building, comprehensive training is paramount to success.

NATIONALLY ACCREDITED TRAINING

The Diploma of Property Services (Agency Management) CPP50307 is a nationally recognised qualification and is the minimum requirement for registration as a real estate agent in Tasmania.

TRAINING OUTCOMES

The Real Estate Institute of Tasmania (REIT) is proud to offer the Diploma of Property Services (Agency Management) CPP50307. Recently endorsed to reflect current industry practices and trends, this extensive course covers all you need to know to manage or open a business, become a partner or simply further your professional development.

STUDY OPTIONS

Students are able to work through their qualification at their own pace through either face to face training or distance learning. Students who have been in the industry for some time, and have relevant experience, may apply for recognition of prior learning.

PROGRAM PRE-REQUISITES

Candidates must have at least two years industry experience before completion of the Diploma. Candidates must also possess an adequate written and verbal grasp of the English language, suitable to the AQF level, and the Employability Skills of the qualification they are undertaking. Further information on this is contained in the student information handbooks.

COURSE FEES

The Cost of the full Diploma is generally around \$5500, depending on the delivery mode and electives selected. Students undertaking a Diploma course may qualify for employer funding which will cover the majority of course fees. Employers can receive up to \$4400 in government incentive payments to cover the course fees. These are conditional, contact the REIT Training Department to discuss payment options and pricing plans.

THE NEXT STEP

Employers:

If you have a staff member you believe would benefit from the Diploma of Property Services (Agency Management) contact the REIT Training Department by email patricia@reit.com.au or by phoning **ph: 03 6223 4769** to discuss funding eligibility and employability skills outcomes.

Employees:

If you are interested in developing your skills in the real estate industry and believe this training is appropriate for you, contact the REIT Training Department by email patricia@reit.com.au or by phoning **ph: 03 6223 4769** to discuss appropriate methods of delivery and the range of elective units.



Visit the REIT website at www.reit.com.au